

City of Rochester
Bid 07-05 Analysis

Company Name	Make	Model	Cost	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Maint	TCO x 1	TCO x 2
Imagistics	Imagistics	IM 6020	11,985	500	500	550	550	550	550	550	3,750	15,735	31,470
Toshiba Business Solutions	Toshiba	E-Studio 600	11,617	730	730	800	883	972	1,069	1,178	6,362	17,979	35,958
United Business Machines	Sharp	AR-M620	15,551	480	480	480	580	680	780	880	4,360	19,911	39,822
Seacoast Business Systems	Sharp	AR-M620N	15,159	590	590	650	700	750	750	750	4,780	19,939	39,878
DANKA	Toshiba	E-Studio 600	14,868	1,783	1,783	1,783	1,783	1,783	1,861	1,945	12,721	27,589	55,177
IKON Office Solutions	Ricoh	6500 MP	*1 12,500	450	450	490	540	590	650	710	3,880	16,380	32,760
United Business Machines	Panasonic	DP-6030H	*2 13,554	480	480	480	580	680	780	880	4,360	17,914	35,828
MacDurgin Business Systems	Kyocera	KM-6030	*3 15,937	275	550	550	580	610	640	670	3,875	19,812	39,624
MacDurgin Business Systems	Muratec	F-520D	*4 1,406	-	-	-	-	-	-	-	-	1,406	2,812
MacDurgin Business Systems	Kyocera	KM-5035	*5 10,973	275	550	550	580	610	640	670	3,875	14,848	29,696

- *1 = Machine does not meet minimum bid specifications - no fax capability
- *2 = Machine does not meet minimum bid specifications - no copy/print on tabs capability
- *3 = Machine does not meet minimum bid specifications - no fax capability
- *4 = Machine does not meet minimum bid specifications - fax machine only
- *5 = Machine does not meet minimum bid specifications - 50 ppm copy/print/scan speed