

**City of Rochester
Bid 09-11 Analysis**

Company Name	Make	Model	Cost	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Maint	TCO x 1
City Clerks Office Copier (60 PPM) Maintenance calculation based on 100,000 copies per year												
Toshiba Business Solutions	Toshiba	E-Studio 603	9,716	520	550	580	610	640	670	700	4,270	13,986
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000		
Minimum Annual Charge				520.00	550.00	580.00	610.00	640.00	670.00	700.00		
Rate Per Copy				0.005200	0.005500	0.005800	0.006100	0.006400	0.006700	0.007000		
Overage Rate Per Copy				0.005200	0.005500	0.005800	0.006100	0.006400	0.006700	0.007000		
Seacoast Business Systems	Sharp	MX-M620N	10,829	490	490	519	550	583	617	654	3,903	14,732
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000		
Minimum Annual Charge				490	490	519	550	583	617	654		
Rate Per Copy				0.004900	0.004900	0.005190	0.005500	0.005830	0.006170	0.006540		
Overage Rate Per Copy				0.004900	0.004900	0.005190	0.005500	0.005830	0.006170	0.006540		
OCE Printing Company	Inagistics	IM6020	11,795	500	500	500	500	500	500	500	3,500	15,295
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000		
Minimum Annual Charge				500	500	500	500	500	500	500		
Rate Per Copy				0.005000	0.005000	0.005000	0.005000	0.005000	0.005000	0.005000		
Overage Rate Per Copy				0.005000	0.005000	0.005000	0.005000	0.005000	0.005000	0.005000		
Black & White Maintenance				500.00	500.00	500.00	500.00	500.00	500.00	500.00		
IKON Office Solutions	Ricoh	MP 6000	13,856	400	400	400	400	400	460	530	2,990	16,846
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000		
Minimum Annual Charge				400.00	400.00	400.00	400.00	400.00	460.00	530.00		
Rate Per Copy				0.004000	0.004000	0.004000	0.004000	0.004000	0.004600	0.005300		
Overage Rate Per Copy				0.004000	0.004000	0.004000	0.004000	0.004000	0.004600	0.005300		
Black & White Maintenance				400.00	400.00	400.00	400.00	400.00	460.00	530.00		
MacDurgin Business Systems	Kyocera	KM-6030	14,449	324.50	324.50	324.50	324.50	379.50	434.50	434.50	2,547	16,996
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000		
Minimum Annual Charge				324.50	324.50	324.50	324.50	379.50	434.50	434.50		
Rate Per Copy				0.005900	0.005900	0.005900	0.005900	0.006900	0.007900	0.008900		
Overage Rate Per Copy				0.005900	0.005900	0.005900	0.005900	0.006900	0.007900	0.008900		
Black & White Maintenance				590.00	590.00	590.00	590.00	690.00	790.00	890.00		