

City of Rochester Portable Engine Generator System

Bid # 10-28

March 11, 2010

2:30 PM

Description	Milton Cat	Scherbon Consolidated	Ewing	Gemini Electric	FM Generator	Atlantic Detroit Diesel
Item 1						
New Generator-Dedicated Voltage	\$26,700.00	No Bid	\$30,900.00	No Bid	\$32,130.00	\$33,000.00
Item 2						
Bid Alternate-Used Generator	\$15,000.00	No Bid	No Bid	No Bid	No Bid	\$0.00
Item 3						
New Generator-Multiple Voltage	\$34,495.00	\$21,405.90	\$29,000.00	\$29,410.00	\$35,480.00	\$35,000.00

March 11 2010

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2:30 Pm

Bid # 10-28

Portable Package Engine Engine Generator System

① Milton Cat - Southworth Milton
Hopkinton N.H.

1. = 26,700 - 17-19 wks
2. Alternate - \$15,000
3. Alternate - \$34,495.00

② Scherbon Consolidated Inc.
Amesbury MA.

1. = No Bid
2. = No bid
3. = 21,405.90 90 days

③ Ewing Electrical Inc
Deerfield NH

1. = 30,900.00 8-10 wks
2. = No Bid
3. = 29,000.00 8-10 wks

See Next Pg

3/11/10 - 2:30
Bid # 10-28

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④ Gemini Electric / Power Up.
Auburn NH

1. = No Bid

2. = No Bid

3 = 29,410⁰⁰ 6 wks

⑤ FM Generator
Canton MA

1. = 32,130⁰⁰ 12 wks

2. = No Bid (blank)

3. = 35,480⁰⁰ - 12 wks

⑥ Atlantic Detroit Diesel - ALLISON, LLC
LODI, NJ.

1. = \$33,000 - 8 wks

2 = NO offer -

3 = \$35,000 8 wks.

Diana J. Clark
Blair & Cornaro

CITY OF ROCHESTER NEW HAMPSHIRE
PURCHASING AGENTROCHESTER PORTABLE PACKAGED ENGINE GENERATOR SYSTEM
(DIESEL)

BID PROPOSAL FORM

1) NEW GENERATOR PER SPECIFICATIONS (Dedicated Voltage):

TOTAL BID: \$ Twenty Six Thousand Seven Hundred \$ 26,700.00
(word) (figure)Delivery Date: 17-19 weeks ARO

2) BID ALTERNATE: USED GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ Fifteen Thousand \$ 15,000.00
(word) (figure)Delivery Date: 2-3 weeks ARO

3) BID ALTERNATE: NEW GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ Thirty Four Thousand Four Hundred \$ 34,495.00
(word) (figure)Delivery Date: 4-16 weeks ARO

The Portable Packaged Engine Generator (Diesel) must be delivered in full within 90 days of the bid being awarded.

The undersigned agrees that for extra work, if any, performed in accordance with the terms and provisions of the Contract Documents, he will accept compensation as stipulated therein.

VENDOR NAME: Milton CATCONTACT PERSON: Mike GilbertADDRESS: 554 Maple St. Hopkinton, NH 03229TELEPHONE: 746-8709 FAX# 415-8468 E-MAIL mike_gilbert@miltoncat.comSIGNATURE: Michael J. Gilbert

All Bids are to be submitted on this form and in a sealed envelope, plainly marked on the outside with the Bidder's name and address and the Project name as it appears at the top of the Proposal Form.

* See attachment

Milton



Power Systems Division

Southworth-Milton, Inc.
Exit 7 Interstate 89
780 Route 103 East
Warner, NH 03278
Mail to: 554 Maple Street
Hopkinton, NH 03229
Tel: (603) 746.4671
Fax: (603) 746.4630

March 10, 2010
Quotation #10-000285

ATTN: Purchasing Agent
City of Rochester
31 Wakefield St.
Rochester, NH 03867

Subject: Portable Packaged Engine Generator System (Diesel)
Bid #10-28

In accordance with your request for proposal, we offer the following additional information as it pertains to the attached City of Rochester bid form:

1) New Generator Per Specifications (Dedicated Voltage)

One outdoor Caterpillar model D30-10 diesel fueled package generator set, rated 30 KW for emergency standby service at 120/208 volts, 3 phase, 4 wire, 60 Hz., 1800 rpm with specified trailer.

Net Price, F.O.B. Rochester, NH:	\$26,700.00
Lead time is approximately 17-19 weeks after receipt of order.	

2) Bid Alternate: Used Generator Per Specifications (Multiple Voltage Options)

One outdoor Caterpillar model XQ30 diesel fueled package generator set, rated 30 KW for emergency standby service at 277/480 volts or 120/208 volts, 3 phase, 4 wire, or 120/240 volts, single phase, 3 wire, 60 Hz., 1800 rpm with standard equipment trailer (NO CABLE STORAGE BOX). 2009 model year with approximately 1200 hours of use, 1 year warranty.

Net Price, F.O.B. Rochester, NH:	\$15,000.00
Net Price Adder for new trailer with specified cable storage box:	\$9,400.00
Lead time is approximately 2-3 weeks after receipt of order.	

(Continued)

3) Bid Alternate: New Generator Per Specifications (Multiple Voltage Options)

One outdoor Caterpillar model XQ30 diesel fueled package generator set, rated 30 KW for emergency standby service at 277/480 volts or 120/208 volts, 3 phase, 4 wire, or 120/240 volts, single phase, 3 wire, 60 Hz., 1800 rpm with specified trailer.


Net Price, F.O.B. Rochester, NH:

\$34,495.00

Lead time is approximately 4-16 weeks after receipt of order, depending on availability of incoming stock at time of order.

This pricing is firm for sixty days. Please note sales tax, if applicable, is not included in our price. We appreciate this opportunity to quote you on your equipment requirements and hope to be favored with your valued order.

Sincerely,



Mike Gilbert

Power Systems Sales Representative

603-746-8709

CITY OF ROCHESTER NEW HAMPSHIRE
PURCHASING AGENTROCHESTER PORTABLE PACKAGED ENGINE GENERATOR SYSTEM
(DIESEL)

BID PROPOSAL FORM

1) NEW GENERATOR PER SPECIFICATIONS (Dedicated Voltage):

TOTAL BID: \$ No Bid / \$ 0.00
(word) (figure)

Delivery Date: _____

2) BID ALTERNATE: USED GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ No Bid / \$ 0.00
(word) (figure)


Delivery Date: _____

3) BID ALTERNATE: NEW GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ Twenty One Thousand four hundred 21,405.90
(word) five dollars and 90 cents (figure)Delivery Date: within 90 Days

The Portable Packaged Engine Generator (Diesel) must be delivered in full within 90 days of the bid being awarded.

The undersigned agrees that for extra work, if any, performed in accordance with the terms and provisions of the Contract Documents, he will accept compensation as stipulated therein.

VENDOR NAME: Scherban Consolidated, IncCONTACT PERSON: Scott W. Scherban, Sr.ADDRESS: 40 Haverhill Rd Amesbury, MA 01913TELEPHONE: 978 388 3132 FAX# 978 388 4037 E-MAIL scottsr@scherban.comSIGNATURE: 
Scott W. Scherban Sr.

All Bids are to be submitted on this form and in a sealed envelope, plainly marked on the outside with the Bidder's name and address and the Project name as it appears at the top of the Proposal Form.

CITY OF ROCHESTER NEW HAMPSHIRE
PURCHASING AGENTROCHESTER PORTABLE PACKAGED ENGINE GENERATOR SYSTEM
(DIESEL)

BID PROPOSAL FORM

1) NEW GENERATOR PER SPECIFICATIONS (Dedicated Voltage):

TOTAL BID: \$ Thirty Thousand Nine hundred / \$ 30,900.-
(word) (figure)
Delivery Date: 8-10 weeks From approval

2) BID ALTERNATE: USED GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ NO quote / \$ _____
(word) (figure)
Delivery Date: _____

3) BID ALTERNATE: NEW GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ Twenty Nine Thousand / \$ 29,000.-
(word) (figure)
Delivery Date: 8-10 weeks From approval

The Portable Packaged Engine Generator (Diesel) must be delivered in full within 90 days of the bid being awarded.

The undersigned agrees that for extra work, if any, performed in accordance with the terms and provisions of the Contract Documents, he will accept compensation as stipulated therein.

VENDOR NAME: Ewing Electrical CO., INC.

CONTACT PERSON: Jim Iovino

ADDRESS: 3 North Rd., Deerfield, NH

TELEPHONE: 463-8852 FAX# 463-9323 E-MAIL jim@ewingelec.com

SIGNATURE: Jim Iovino

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CITY OF ROCHESTER NEW HAMPSHIRE
PURCHASING AGENTROCHESTER PORTABLE PACKAGED ENGINE GENERATOR SYSTEM
(DIESEL)

BID PROPOSAL FORM

1) NEW GENERATOR PER SPECIFICATIONS (Dedicated Voltage):

TOTAL BID: \$ No Bid /\$
(word) (figure)Delivery Date:

2) BID ALTERNATE: USED GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ No Bid /\$
(word) (figure)Delivery Date:

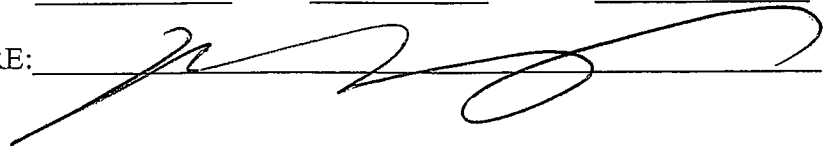
3) BID ALTERNATE: NEW GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

Bid is for Kohler 40REOZT standard model with sound enclosure 65dba @ 23' 230 gallon in base tank, battery charger, lunette eye, jack and spare tire kit.

TOTAL BID: \$ Twenty Nine Thousand Four Hundred Ten Dollars /\$ 29,410.00
(word) (figure)Delivery Date: Six Weeks

The Portable Packaged Engine Generator (Diesel) must be delivered in full within 90 days of the bid being awarded.

The undersigned agrees that for extra work, if any, performed in accordance with the terms and provisions of the Contract Documents, he will accept compensation as stipulated therein.

VENDOR NAME: Gemini Electric, Inc. dba Power Up Generator Service CompanyCONTACT PERSON: Matthew C. ConnorsADDRESS: 8 Priscilla Lane, Auburn, NH 03032TELEPHONE: 603-657-9080 FAX# 603-657-9082 E-MAIL Stacey@powerupgeneratorservice.comSIGNATURE: 

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CITY OF ROCHESTER NEW HAMPSHIRE
PURCHASING AGENTROCHESTER PORTABLE PACKAGED ENGINE GENERATOR SYSTEM
(DIESEL)

BID PROPOSAL FORM

1) NEW GENERATOR PER SPECIFICATIONS (Dedicated Voltage):

TOTAL BID: \$ No Bid / \$
(word) (figure)Delivery Date:

2) BID ALTERNATE: USED GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ No Bid / \$
(word) (figure)Delivery Date:

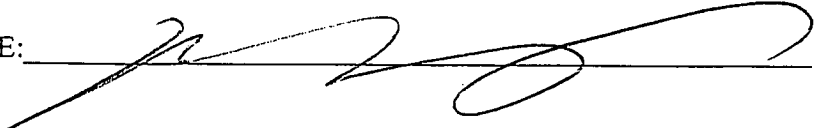
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CITY OF ROCHESTER NEW HAMPSHIRE
PURCHASING AGENTROCHESTER PORTABLE PACKAGED ENGINE GENERATOR SYSTEM
(DIESEL)

BID PROPOSAL FORM

1) NEW GENERATOR PER SPECIFICATIONS (Dedicated Voltage):

TOTAL BID: \$ Thirty two Thousand one Hundred and thirty Dollars / \$ 32,130.00
(word) (figure)Delivery Date: 12 weeks from approved purchase order

2) BID ALTERNATE: USED GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ _____ / \$ _____
(word) (figure)

Delivery Date: _____

3) BID ALTERNATE: NEW GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ Thirty Five Thousand Four Hundred and Eighty Dollars / \$ 35,480.00
(word) (figure)Delivery Date: 12 weeks from approved purchase order

The Portable Packaged Engine Generator (Diesel) must be delivered in full within 90 days of the bid being awarded.

The undersigned agrees that for extra work, if any, performed in accordance with the terms and provisions of the Contract Documents, he will accept compensation as stipulated therein.

VENDOR NAME: FM Generator inc.CONTACT PERSON: Kaci TraversADDRESS: 35 PEQUIT ST. CANTON, MA 02021TELEPHONE: 781-828-0026 FAX# 781-821-2545 E-MAIL Ktravers@fmgenerator.comSIGNATURE: KACI TRAVERS

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CITY OF ROCHESTER NEW HAMPSHIRE
PURCHASING AGENTROCHESTER PORTABLE PACKAGED ENGINE GENERATOR SYSTEM
(DIESEL)

BID PROPOSAL FORM

1) NEW GENERATOR PER SPECIFICATIONS (Dedicated Voltage):

TOTAL BID: \$ THIRTY THREE THOUSAND / \$ 33,000.00
(word) (figure)Delivery Date: 8 WEEKS FROM WRITTEN RELEASE

2) BID ALTERNATE: USED GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ NO OFFER FOR USED PACKAGE AVAILABLE / \$ XXX
(word) (figure)Delivery Date: X X X X X X

3) BID ALTERNATE: NEW GENERATOR PER SPECIFICATIONS (Multiple Voltage Options):

TOTAL BID: \$ THIRTY FIVE THOUSAND / \$ 35,000.00
(word) (figure)Delivery Date: 8 WEEKS FROM WRITTEN RELEASE

The Portable Packaged Engine Generator (Diesel) must be delivered in full within 90 days of the bid being awarded.

The undersigned agrees that for extra work, if any, performed in accordance with the terms and provisions of the Contract Documents, he will accept compensation as stipulated therein.

VENDOR NAME: ATLANTIC DETROIT DIESEL - ALLISON, LLCCONTACT PERSON: SALES: MIKE STONEHOUSE / OFFICER: ROB SISK
V.P. OFF HIGHWAY OPERATION:ADDRESS: 300 SMITH ST. MIDDLETOWN, CT 06457
(201) (860)TELEPHONE: 560-3085 FAX# 632-1493 E-MAIL M/STONEHOUSE@ATLANTICDDA.COMSIGNATURE: Robert Sisk

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