

City of Rochester
Bid 12-10 Initial Analysis - Color Digital Network Copier Printer Scanner FAX

Economic Development Color Copier (45 PPM) Maintenance calculation based on 40,000 color copies per year

Company Name	Make	Model	Cost	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Maint	TCO	PPM
Konica Minolta	Konica Minolta	BH C452	10,025.00	1,984.00	2,160.00	2,360.00	2,600.00	2,880.00	3,200.00	3,520.00	18,704.00	28,729.00	45
Minimum Annual Volume				40,000	40,000	40,000	40,000	40,000	40,000	40,000			
Minimum Annual Charge				1,984.00	2,160.00	2,360.00	2,600.00	2,880.00	3,200.00	3,520.00			
Rate Per Copy				0.049600	0.054000	0.059000	0.065000	0.072000	0.080000	0.088000			
Overage Rate Per Copy				0.049600	0.054000	0.059000	0.065000	0.072000	0.080000	0.088000			
Seacoast Business Machine, Inc.	Sharp	MX-5110N	10,525.00	2,360.00	2,360.00	2,360.00	2,360.00	2,360.00	2,360.00	2,360.00	16,520.00	27,045.00	51
Minimum Annual Volume				40,000	40,000	40,000	40,000	40,000	40,000	40,000			
Minimum Annual Charge				2,360	2,360	2,360	2,360	2,360	2,360	2,360			
Rate Per Copy				0.059000	0.059000	0.059000	0.059000	0.059000	0.059000	0.059000			
Overage Rate Per Copy				0.059000	0.059000	0.059000	0.059000	0.059000	0.059000	0.059000			
OCE North America	Canon	IR ADV C5045	9,270.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	12,600.00	21,870.00	45
Minimum Annual Volume				40,000	40,000	40,000	40,000	40,000	40,000	40,000			
Minimum Annual Charge				1,800	1,800	1,800	1,800	1,800	1,800	1,800			
Rate Per Copy				0.045000	0.045000	0.045000	0.045000	0.045000	0.045000	0.045000			
Overage Rate Per Copy				0.045000	0.045000	0.045000	0.045000	0.045000	0.045000	0.045000			
Integrated Office Solutions	Kyocera Mita	TASKalfa 4550ci	11,607.20	1,600.00	1,600.00	1,680.00	1,760.00	1,880.00	1,960.00	2,040.00	12,520.00	24,127.20	45
Minimum Annual Volume				40,000	40,000	40,000	40,000	40,000	40,000	40,000			
Minimum Annual Charge				1,600	1,600	1,680	1,760	1,880	1,960	2,040			
Rate Per Copy				0.040000	0.040000	0.042000	0.044000	0.047000	0.049000	0.051000			
Overage Rate Per Copy				0.040000	0.040000	0.042000	0.044000	0.047000	0.049000	0.051000			
Northern Busines Machines	Sharp	MX-5110	10,400.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	14,000.00	24,400.00	51
Minimum Annual Volume				40,000	40,000	40,000	40,000	40,000	40,000	40,000			
Minimum Annual Charge				2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00			
Rate Per Copy				0.050000	0.050000	0.050000	0.050000	0.050000	0.050000	0.050000			
Overage Rate Per Copy				0.050000	0.050000	0.050000	0.050000	0.050000	0.050000	0.050000			

City of Rochester
Bid 12-10 Initial Analysis - B&W Digital Network Copier Printer Scanner FAX

Police Department Copier (60 PPM) Maintenance calculation based on 100,000 B&W copies per year

Company Name	Make	Model	Cost	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Maint	TCO	PPM
Konica Minolta	Konica Minolta	BH 652	13,238.00	670.00	730.00	800.00	880.00	900.00	990.00	990.00	5,960.00	19,198.00	65
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000			
Minimum Annual Charge				670.00	730.00	800.00	880.00	900.00	990.00	990.00			
Rate Per Copy				0.006700	0.007300	0.008000	0.008800	0.009000	0.009900	0.009900			
Overage Rate Per Copy				0.006700	0.007300	0.008000	0.008800	0.009000	0.009900	0.009900			
Seacoast Business Machine, Inc.	Sharp	MX-M623N	11,804.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	3,430.00	15,234.00	62
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000			
Minimum Annual Charge				490	490	490	490	490	490	490			
Rate Per Copy				0.004900	0.004900	0.004900	0.004900	0.004900	0.004900	0.004900			
Overage Rate Per Copy				0.004900	0.004900	0.004900	0.004900	0.004900	0.004900	0.004900			
OCE North America	Canon	IR ADV 6065	11,995.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	2,450.00	14,445.00	65
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000			
Minimum Annual Charge				350	350	350	350	350	350	350			
Rate Per Copy				0.003500	0.003500	0.003500	0.003500	0.003500	0.003500	0.003500			
Overage Rate Per Copy				0.003500	0.003500	0.003500	0.003500	0.003500	0.003500	0.003500			
Integrated Office Solutions	Kyocera Mita	TASKalfa 6500i	13,818.20	578.00	578.00	607.00	637.00	668.00	735.00	733.00	4,536.00	18,354.20	65
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000			
Minimum Annual Charge				578	578	607	637	668	735	733			
Rate Per Copy				0.005780	0.005780	0.006070	0.006370	0.006680	0.007350	0.007330			
Overage Rate Per Copy				0.005780	0.005780	0.006070	0.006370	0.006680	0.007350	0.007330			
Northern Busines Machines	Sharp	MX-M623N	12,900.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	3,500.00	16,400.00	62
Minimum Annual Volume				100,000	100,000	100,000	100,000	100,000	100,000	100,000			
Minimum Annual Charge				500.00	500.00	500.00	500.00	500.00	500.00	500.00			
Rate Per Copy				0.005000	0.005000	0.005000	0.005000	0.005000	0.005000	0.005000			
Overage Rate Per Copy				0.005000	0.005000	0.005000	0.005000	0.005000	0.005000	0.005000			