

# Housing Authority of the City of Rochester

77 Olde Farm Lane Rochester, N.H. 03867 (603) 332-4126 Fax (603) 332-0039

email: Staceyp@rhanh.org Website: www.rhanh.org

August 9, 2023

City of Rochester Michael Scala, Economic Development Director 31 Wakefield Street Rochester, NH 03867

Dear Mr. Scala,

The Rochester Housing Authority is pleased to submit the attached proposal to redevelop 43, 45 and 51 Old Dover Road, RFP 24-02. The redevelopment strategy of the RHA is to build two new facilities to relocate 72 residents from Wyandotte Falls and provide additional affordable housing for the Rochester community. As you will see, the site plan shows for an optional third building because we know there is a significant shortage of housing in our community.

The redevelopment of the site, based on two buildings, is projected to cost approximately \$16,000,000. Our goal for funding this project is to sell Wyandotte Falls and utilize funding from the Low-Income Housing Tax Credits which as you know are distributed by NHHFA.

We look forward to working with you and the City Council to discuss any questions or concerns relating to the proposed redevelopment of the former DPW site.

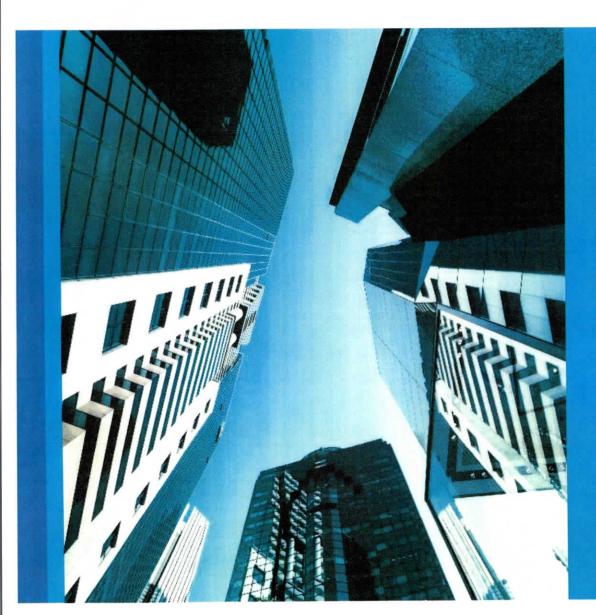
Sincerely,

Stacey Price

**Executive Director** 



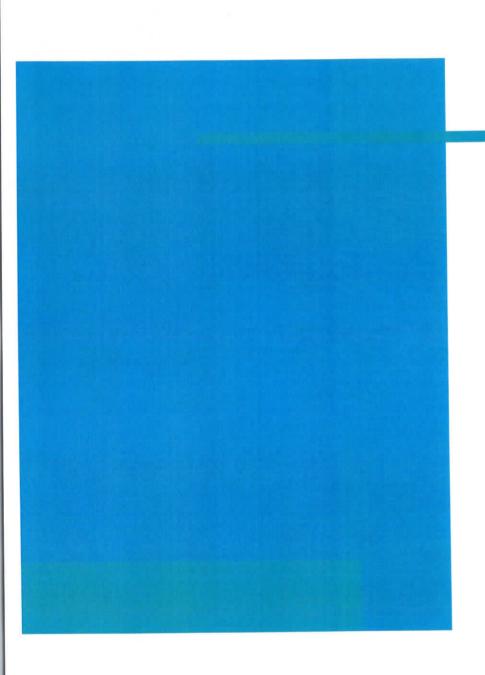




# Rochester Housing Authority

Redevelopment Proposal for 43, 45 and 51 Old Dover Road

City of Rochester RFP 24-02



# **Table of Contents**

City of Rochester RFP 24-02 – Redevelopment of 43, 45 and 51

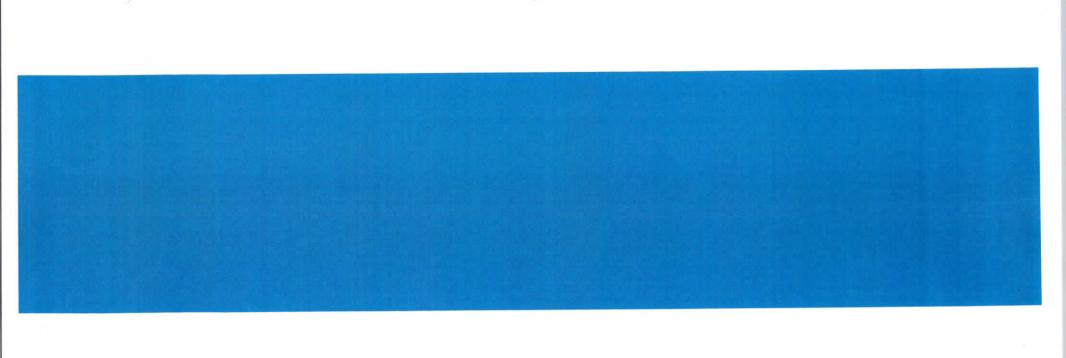
Project Narrative

Proposed Management Structure

Proposed Project Funding Mechanism

Site Plan / Green Space

Other Relevant Information



# **Project Narrative**

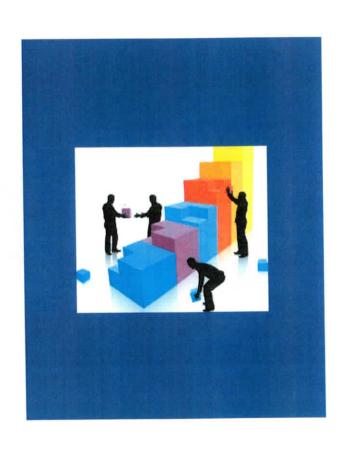
# NARRATIVE AND CALCULATIONS FOR POTENTIAL RHA DEVELOPMENT OF OLD ROCHESTER RD SITE (VAN ASSELT MANOR)

The city proposes to dispose of 14.37 acres, former site of the Rochester Public Works facility. The Rochester Housing Authority is excited to offer work force housing, free up potentially 72 units in the downtown, relocation of 72 units from Wyandotte Falls and provide green space. A Phase I and II has been completed by the City of Rochester. An important statement from the Environmental Engineers in the report states "there may still be residual pollutants, specifically PAHS and arsenic which may make the site unsuitable for "unrestricted" residential use." An agreement with the city should allow the RHA to further investigate the potential residential uses of the site due to these pollutants or to the perceived benefits of an increased density.

At the current allowed density (7500 sq ft/unit) the site will allow for a maximum of 83.46 (84) units. The City of Rochester, The Rochester Housing Authority and the US Department of Housing and Urban Development have been in exploratory discussions about the disposition of the 72-unit low-income housing at the Wyandotte Falls building located at 6 Bridge Street. This building started as a woolen mill in the mid Nineteenth century, converted to shoe making in the early 20th and in 1976 (date I have is in the 1980's) was converted to Public Housing for the Elderly after being preserved by the City of Rochester. In order to make the Wyandotte Falls building available for the City to purchase, the Rochester Housing Authority must find suitable housing for the current 72 tenants that live at the property.

Attached is a concept site plan by Norway Plains engineers showing potential use of the property. Two three-story buildings (shows a potential third) with approximately 36,000 square feet per building and 56 parking spaces each building. Each building houses 42 units consisting of 3-2 bedroom units and 39-1 bedroom units. 72 of those units will be automatically rented by the current residents of Wyandotte Falls which frees up 72 units at Wyandotte Falls for the City to decide what to do with the facility. The units are intended to be occupied by families. Given the City's need for affordable housing, the RHA proposed a third building to add an additional 42 units, but those units would require a variance based on the current density.

# **Proposed Management Structure**





### Operation/Management

The proposed development will be owned by a limited liability partnership consisting of a subsidiary of the Rochester Housing Authority and a limited partner providing the LIHTC funding. The management will be by the Rochester Housing Authority with the agreement of the limited partner. At the end of 15 years compliance period for the low-income housing tax credits, the Rochester Housing Authority or its subsidiary will exercise its rights under the Right to First Refusal requirements of the LIHTC program to take over complete ownership of the development.

The RHA utilized the Low-Income Housing Tax Credit (LIHTC) program in 2002 to develop its first affordable housing community, since 1976. In 2006, the RHA saw potential in a much larger development of the historic Encore Shoe Factory located on Columbus Avenue. Given the complexity of the rehabilitation of this building and the vision to provide affordable housing to the Rochester community, the RHA kept some of the historic features of the building which can still be seen today.

In 2012, the RHA worked in cooperation with the City of Rochester and the NHBFA to assist with the redevelopment of the former Kline property under the provisions of Chapter 205 and Chapter 203 of the New Hampshire Revised Statutes Annotated. The Redevelopment included extending public infrastructure and extending public utilities to the property.

In the late 2000's the RHA received a generous donation of land located on Brock Street with a former use of a junk yard. This site was difficult to construct given the environmental impact of its former use. The RHA had a vision for this property to provide affordable housing to low-income seniors, built into the hillside to match the surrounding homes in the area. In 2013, the RHA opened its new facility utilizing the LIHTC program and project-based vouchers authorized by HUD to subsidize the rent for the low-income seniors.

In 2014, the RHA partnered with a local developer to develop what is now known as the Arthur H. Nickless, Jr. Housing for the Elderly property. This building provides affordable housing for Rochester's seniors and provides service coordination for local services in our community. In 2017 the RHA utilized project-based vouchers administered by the New Hampshire Housing Finance Authority to provide subsidy for 13 elderly residents.

In 2022, the RHA purchased the former Knights of Columbus building, located at 250 Columbus Avenue with a goal to create additional workforce housing for the Rochester community.

# **Development and Management**

# ROCHESTER HOUSING AUTHORITY Development Activities - LIHTC

The Rochester Housing Authority (RHA) since 2002 has been involved in four (4) affordable housing projects in the city of Rochester using equity raised through the Low-Income Housing Tax Credit ("LIHTC") program under Section 42 of the Internal Revenue Service. The projects provide 106 units of affordable housing. This memo is a summary of how the four projects are structured.

The RHA was the sole sponsor/developer in the first three projects and co-sponsor with a private developer in the fourth. Both Emerson Court and Linscott Court have completed the respective 15-year compliance periods and the RHA wholly owns both partnerships.

# The four affordable housing projects:

Emerson Court Apartments - 12 units of Workforce Housing

(4 two-bedrooms and 8 three-bedrooms)

Location: 31 Emerson Avenue, Rochester, NH 03867

Two buildings with 6 units in each building. Each building has two one level handicapaccessible units at the ends and four town house style units in each building.

### Partnership is wholly owned by RHA

Linscott Court Apartments - 58 units of Workforce Housing

(5 One-Bedrooms, 50 Two-Bedrooms and 3 Three-Bedrooms)

Location: 20 Columbus Avenue, Rochester, NH 03867

Large high-rise building with four levels.

1st Floor - 13 units with 7 first-floor units have direct outdoor access

2<sup>nd</sup> Floor – 15 units

3rd Floor - 15 units

4th Floor – 15 units

\*Has Community Room

### Partnership is wholly owned by the RHA

Marsh View Housing for the Elderly - 62+

(12 One-Bedrooms Elderly Housing)

Location: 194 Brock Street, Rochester, NH 03867

1st Floor - Open garage and storage

2<sup>nd</sup> Floor - 6 units

3rd Floor (direct access to Brock Street) - 6 units

# \*Has Community Room

Arthur H. Nickless, Jr., Housing for the Elderly 62+ Location: 19 Glenwood Avenue, Rochester, NH 03867

1<sup>st</sup> Floor 8 units 2<sup>nd</sup> Floor – 8 units 3<sup>rd</sup> Floor – 8 units

\*Has Community Room

In addition to the Workforce housing and elderly housing listed above, the RHA also owns and manages 232 public housing units. These units have very strict regulations which the RHA must comply with annually. The public housing properties are as follows:

Cold Spring Manor – 60 units of family housing located 143, 149, 153 Brock Street, Cold Spring Circle, and 5 & 15 Emerson Avenue.

Wellsweep Acres - 76 units of elderly and disabled housing located on Olde Farm Lane and Wellsweep Circle.

Bldg.'s 58 & 71 Olde Farm Lane have 4 units with direct access

Bldg.'s 68, 72 and 78 Olde Farm Lane have 6 units with both end units having direct access and the four interior units having shared access

Bldg.'s 17 & 21 Wellsweep Circle have 4 units with direct access

Bldg.'s 4, 6, 10, 14, 15 and 24 have 6 units with both end units having direct access and the four interior units having shared access

\*Has Community Room

8 & 10 Magic Avenue, East Rochester – 12 units of elderly and disabled housing located on Magic Avenue in East Rochester.

Two buildings with 6 units in each building. Each building consists of two end units with direct access and four (4) interior units with a common entry door.

13 & 15 Felker Street, Gonic – 12 units of elderly and disabled housing Two buildings with 6 units in each building. Each building consists of two end units with direct access and four (4) interior units with a common entry door.

Wyandotte Falls – 72 units of elderly and disabled housing located at 6 Bridge Street. Large mill building, A building and B building connected by a small corridor on the 3<sup>rd</sup> and 4<sup>th</sup> floor.

\*Has Community Room

# The RHA has also partnered with other organizations including the City of Rochester to provide management and maintenance. The other management activities of the RHA are as follows:

250 Columbus Avenue - Vacant building currently being investigated for future development.

2 St. James Terrace – Single family home managed for the City of Rochester.

22-24 Academy Street – 4 two-bedroom apartments, owned by the Community Action Partnership of Strafford County. This project has four project-based vouchers administered by NHHFA and houses persons who were chronically homeless.

Gafney Home- The RHA is currently working with the Community Action Partnership of Strafford County to provide management and maintenance for this project after the renovations are completed. The RHA worked with CAPSC during the application phase for LIHTC to secure funding from NHHFA for the LIHTC program.

# **Development Team**

Housing Authority of the City of Rochester 77 Olde Farm Lane Rochester, NH 03867 Stacey Price, Executive Director staceyp@rhanh.org (603) 332-4126 Fax (603) 332-0039

Karl Van Asselt Special Projects Director 77 Olde Farm Lane Rochester, NH 03867 vanasselt@aol.com

Otis E. Perry Consultant 1 Princeton Way, Apt 116 Dover, NH 03820 (603) 749-2742 Oep10@comcast.net

John Sullivan Capital Fund Manager 77 Olde Farm Lane Rochester, NH 03867 johns@rhanh.org

### Commissioners:

Mark Hourihane, Chairman Robert "Cider" Berry, Vice-Chairman Janet Davis, Secretary Christine McCluskey, Commissioner Theresa Tillman-Nance, Commissioner

#### Architect:

PortOne Architects 959 Islington Street Portsmouth, NH (603) 436-8891

Evan Mullen: evanm@portonearchitects.com

Stacey Price 36 Squire Lane, Unit 4 Rochester, NH 03867 US E Staceyp@rhanh.org P 207-467-0192 (Cell) P 603-332-4126 (Office)

### Experience

# 2009-Current Rochester Housing Authority, Rochester, NH

**Executive Director** 

Serve as principle advisor to the RHA Commission on all RHA administrative and housing matters

Recommend policies and procedures to RHA Commission

Responsible for all RHA employees and their work performance

Administer personnel policies and rules and regulations

Serve as RHA liaison with all Federal, State and Local Agencies

Responsible for administration of all RHA housing programs and program procedures

Planning development of long and short goals for RHA

Prepare and manage the RHA budget in excess of \$3 million dollars

Prepare and manage budgets for all managed properties, in excess of \$1 million dollars

Planning and construction of new affordable housing communities

Prepare and manage budgets for all managed tax credit properties

Strategic Planning

Emergency preparation planning

**Staff Coordination** 

Development of new projects

# 2014 – 2017 Board of Directors, Strafford County Meals on Wheels

**Board Member** 

Assist with Policy Development Provide guidance to Executive Director Approval of budgets Assist with fundraising

### 2013 – 2015 Vice President, New Hampshire Housing Authorities Corporation

Assist President organize quarterly meetings Conduct quarterly meetings in President's absence Assist with coordinating biennial housing conference

# 2011 – 2013 Secretary, New Hampshire Housing Authorities Corporation

Maintain accurate meeting minutes for quarterly and special meetings

Annually obtain and file membership Officer Election results

Keep accurate email listing of all members and honoree members

# 1998–2001 Roberge Paving & Construction Rochester, NH

Bookkeeper

AR & AP

Prepare proposals

Prepare year end reports for accountant

Ordering supplies

Balancing accounts

One Write Plus Program

# 1999-2001 White's Brook Apartments Pittsfield, NH

Community Manager

Start up property for new owners

Night management and maintenance

Train new employees

Manage maintenance staff

Ordering supplies from different vendors

### Certifications

Housing Choice Voucher Specialist

Tax Credit Training

Business management

Advanced Computer Apparatus certificate

Karl A. Van Asselt 17 Fairchild Drive Durham, NH 03824 603-868-6353 Vanasselt@aol.com

# **Summary of Qualifications:**

Full responsibility for management of public, non-profit agencies. Reorganized and directed a Public Housing Authority, substantially increasing the number of units and programs under the Housing Authority's jurisdiction. Developed and directed a unique, six-state program and service organization for New England local governments. Received regional and national recognition and awards for work performance and agency results.

# **Professional Background:**

2010- Present: Director of Special Projects- Rochester Housing Authority

1983-2009: Executive Director of the Rochester Housing Authority

1971-1983: Executive Director for New England Municipal Center

1965-1971: Assistant Director for League of Oregon Cities

# **Education:**

Western Michigan University- received B.A

Washington State University- received M.A

# **Related Information:**

Extensive work experience with federal, state and local governments, private and non-profit groups as well as private corporations and foundations; fundraising from public and private agencies; program development, design and evaluation; and agency personnel and finance management.

#### RESUME

OTIS E. PERRY 1 Princeton Way, Apt 116 Dover, New Hampshire 03820

Telephone: cell (603) 749 2742

Married Three adult Children 82 years old

Education: B.A. cum laude 1968, The University of New Hampshire

Major field: Geography

M.S. 1971, The University of New Hampshire

Major field: Resource Economics

Installed PV Solar system on private residence 2018.

Relevant Employment and Experience:

3 year veteran of the US Army

Oct 1971 to June 1978 Planner and Assistant Director at SE NH Regional Planning Commission

Aug 1978 to Feb 1981 Plumber with GG Noury P & H

Sep 1980 to Jan 1981 Part time planner with Thorsen Group Portsmouth NH - Land use Planning Consultants.

1984- 2008 Owner GF Property Management. Market housing and condominium association management. Managed up to 120 units for absentee owners and condominium association.

1984- 1995 Partner in a small handyman construction company. Construction small buildings, renovations to houses specializing in historic renovations. some new construction.

Licensed Real Estate Broker NH 1983 - 2017.

Feb 1981 to 2022: Modernization Activities for Public Housing Authorities.

Dover Housing Authority 1981 to 2012 - Total value of work \$22,987,000.

Managed Comprehensive Grant Program 2/81 to 2/84 as a fulltime employee. The program involved \$2.47 million in Capital Improvements to Mineral and Whittier Parks.

From 2/84 to 2012 – Consultant managing the capital Improvements program under all its iterations: Modernization, CIAP, Comprehensive Grant, and Capital Fund.

The work for all the programs involved securing approval from HUD for planned improvement activities (for CIAP and Modernization, securing the funding), tracking the

RESUME OF: OTIS E. PERRY

budgets ensuring that funds were obligated and spent within the time requirements, securing design assistance when necessary, supervision of the bidding process, selection of the contractor, supervision of the construction contract - including change orders and quality control, contract close out, while making periodic reports to the Executive Director and Board of Commissions.

The projects Completed include:

New roofs on all buildings owned by DHA New heating systems or major modifications in all buildings Construction of 30 new units for elderly at Bois Terrace Renovation of St John's Methodist Church into 30 units of housing for the elderly New siding on Mineral and Whittier Parks New window systems at all buildings Lead Based Paint identification and abatement at Mineral and Whittier Parks Parking lot and street repairs at most developments Landscaping and drainage improvements at most developments Rewiring of the buildings at Mineral Park New bathrooms at Mineral and Whittier Park New floors at Mineral, Whittier, and Niles Parks Head Start Center construction Construction of Seymour Osman Community Center Addition to SOCC Construction of Maintenance Building Construction of two additions to Main Office Reconstruction of Niles Park Community Center New front and rear doors at Mineral and Whittier Parks Balcony renovations at Waldron and Central Towers Conversion of 14 units to be handicapped accessible. Energy Improvements using two Energy Services Contracts

# Rochester Housing Authority -

Modernization Consultant from September 1991 to present. The work was similar to that for DHA listed above. Total value \$12,943,875

Projects completed include: (some projects are going thru their second iteration, such as Roofs at WSA and pavement improvements at CSM)

New roofs at Well Sweep Acres (twice), Cold Spring Manor and Wyandotte Falls Millworks Kitchen renovations at WSA and CSM
Parking Lot and street improvements at WSA and CSM
Renovations to the main office
Heating system renovations all developments
Re-siding WSA, CSM
New windows & roof at Wyandotte Falls
Renovations to Roberge Community Center
New entrances at WSA and CSM

RESUME OF: OTIS E. PERRY

Replace all aluminum wiring at WSA with copper

New Electric entrances at CSM and WSA

Accessible entrance at Wyandotte Falls

Conversion of 9 units to be handicapped accessible all developments

Construct Head start center/community Building

Construct Maintenance Building

Energy Improvements using Energy Services Contract

Emergency Site repairs after flood at Wyandotte Falls Millworks

Parking Lot paving and repairs WFMW

Exterior light replacement WFMW

Window replacement WFMW

New Roof WFMW

Canopies over rear entrance doors WSA and CSM

Bathroom vanities and sinks at WSA

Replace Smoke detectors with combined detectors all units

Repair bathrooms at CSM

Replace electric load centers CSM

Expand and reconfigure Parking Lot at Magic Ave East Rochester

Casual consultant to Rochester Housing Authority Housing issues

<u>Dover First Parish Church</u> - Member of Building Uses Committee investigation possibility of subsidized low income housing on one property. Investigating possible uses of PV Solar on buildings.

<u>Newmarket Housing Authority</u> - Installation of new boilers, new roofs, new plumbing, office addition all done under Modernization program guidelines.

<u>Waterville Maine</u> - Development of Lead Based paint inspection and abatement protocol as sub to Right Trak Design.

Strafford County CAP - Development of 26 units of Supportive Housing for Elderly (202), Head Start Education Center in Milton NH,

# LIHTC Developments:

In addition to Public Housing Modernization, I managed the applications for five completed on-going Low-Income Housing Tax Credit projects including design concept, application for credits, construction supervision and final close out. A total of 82 units of family housing. Total project value \$35,600,000.

Emerson Court 12 family units developed in 2002/03 converted in 2017

<u>Linscott Court apartments</u> 52 units of family housing in a renovated shoe manufacturing building 2011.

Marsh View Housing 12 units of housing for elderly all project-based section 8 units, 2014.

Arthur Nickless Housing 24 units for the elderly 2016/17

Apple Ridge Phase I 34 units of family housing in Rochester, Phases II and III are in the works an additional 68 units.

RESUME OF: OTIS E. PERRY

# Schools/Training

Hydronics Institute, Residential Hydronic Heating School 1982

NAHARO LBP Guidelines familiarization course Aug. 1990

NAHARO LBP Testers/Inspectors Course Oct. 1990

Georgia Tech LBP Guidelines familiarization course Nov. 1991

Georgia Tech/Dover NH Maintenance workers familiarization training Nov. 1991.

US Department of HUD Training on the Comprehensive Grant Program - spring 1992

US Dept. of HUD/NAHARO Training for Implementation of HOPE Grants and Empowerment of Residents of Public Housing Developments. Oct. 1992.

Low Income Tax Credit Management Course 16 & 17 June 1998 - Certified Tax Credit Compliance Professional.

NAHARRO - Contract design and management for Public Housing Authorities. August 1998. REACT Training December 2009.

On line refresher courses in NH Real Estate law and practices every 2 years.

# Public and Volunteer Experience:

Past

Ten Years as Dover City Councilor, 2 years Deputy Mayor

Four years Dover Planning Board

5 Years Dover Cemetery Commission

McConnell Center Use Committee Chairman 1 year

Member Parking Garage/Police Station construction oversight committee.

Member Legislative Study Committee on Tidal Electric Power Generation

Member legislative study Committee LBP

Member Rate Payers Advisory Commission, Chair 2011/2012

Member of the Board of Trustees of the NH Farm Museum 1974 to 2011, 2018-

2019. President - 2010/11

Member Board of Directors Amare Cantare Chorus 2015 to 2019

Member Dover Energy Commission - Vice Chair 2017-2021

Currant

Member Dover Cochecho Waterfront Development Committee

Member of Ad Hoc Stormwater Utility study committee 2020-2023

Member of the Dover Zoning Board of Adjustment, Vice Chairman

Member Dover Utilities Commission,7 years, 3 as Chairman

Member Dover Heritage Commission - Chair (2017/18)

# JOHN SULLIVAN

2058 Wakefield Rd. Sanbornville NH · 978 578-0330 Sully0082010@yahoo.com ·

Reliable and knowledgeable construction and maintenance supervisor. Currently the Capital Funds Manger for the Rochester Housing Authority

#### **EXPERIENCE**

#### 2022 - TO PRESENT

CAPITAL FUNDS MANAGER, ROCHESTER HOUSING AUTHORITY
MANAGE CONSTRUCTION PROJECTS, WRITE CONTRACTS, ASSIST WITH DEVELOPMENT PROJECTS,
SOLICIT, AND WRITE BIDS, REQUEST FOR PROPOSALS, AND REQUESTS FOR QUALIFICATIONS.

#### 2016 -TO 2022

MAINTENANCE SUPERVISOR, ROCHESTER HOUSING AUTHORITY
RESPONSIBLE FOR THE DAY-TO-DAY ACTIVITIES OF THE HOUSING AUTHORITY. MAINTAIN AND REPAIR
BUILDINGS FOR THE HOUSING AUTHORITY. PREPARE UNITS FOR RENTING. SUPERVISE AND
PARTICIPATE IN SNOW REMOVAL AND GROUND MAINTENANCE. COORDINATE WITH OUTSIDE
CONTRACTORS FOR LARGE SCALE OR CAPITAL FUNDS PROJECTS.

#### 2001-2016

Capenter/Painter, Building Mechanic, Suffolk University, Boston, MA.

MAINTAIN AND REPAIR BUILDING SYSTEMS, HVAC, ELECTRICAL AND PLUMBING SYSTEMS. SNOW REMOVAL AND LANDSCAPING. EQUIPTMENT REPAIR, PREVENTATIVE MAINTENANCE, PAINTING AND CARPENTRY. ON CALL RESPONSIBILITIES. COMPLETE WORK ORDERS IN A TIMELY MANNER. REPONSIBLE FOR INVENTORY OF SUPPLIES. MANAGE CONSTURUCTION PROJECTS WORK IN CONJUCTION WITH OTHER TRADES TO COMPLETE PROJECTS.

#### 1999-2001

Carpenter/Painter, ONEIL CONSTRUCTION, Beverly, MA

GENERAL CONSTRUCTION, FRAME TO FINISH. SUPERVISE PAINTING PROJECTS.

Construction Worker, Equipment Operator, CDL Driver, Edwards Construction, Effingham, NH.

ESCAVATION AND CONSTRUCTION. INSTALLING CONCRETE FLOORS AND FOUNDATIONS. HEAVY EQUIPTMENT AND CLASS B TRUCK DRIVER. MAINTAINED ROADS SUMMER/WINTER MAINTENANCE IN THE TOWN OF EFFINGHAM, NH.



Firm Member

**Evan Mullen** Associate AIA

Director - Operations and Project Management

Education

Boston Architectural College: Masters of Architecture - 2013 University of New Hampshire: B.S. Business Admin. - 2004

Affiliations

American Institute of Architects (AIA) - Associate Member NCARB Licensing Advisors
NH Architects & Engineers Emergency Response Team
Piscataqua Savings Bank - Board of Corporators
White Pine Programs - Board of Directors



Honors & Awards Alfred T. Granger Fellowship Award - 2011 NCARB Think Tank Appointee - 2013

Recent Projects

- Somersworth Fire Department Somersworth, NH
- Barrington Town Hall Barrington, NH
- Dover Facilities, Grounds & Cemeteries Dover, NH
- Mittersill Performance Center Cannon Mountain
- Kittery Fire Department Kittery, ME
- N.E. Sports Hub Somersworth, NH
- Homeless Shelter Strafford County Rochester, NH
- Hudson Fire Department Hudson, NH
- Portsmouth Fire Department #3 Portsmouth, NH
- Hopkinton Fire Department Hopkinton, NH
- Hopkinton DPW Hopkinton, NH
- Londonderry Fire Department Londonderry, NH
- Coldwell Banker Real Estate New England Region
- Seacoast Mazda Portsmouth, NH
- Sig Sauer Newingtron / Rochester, NH



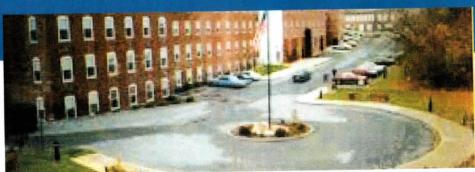
Designing buildings where people live or work requires a conscious effort in creating healthy, functional spaces that meet our needs today and in the future.





# **Proposed Project Funding Mechanism**





Financing for the project.

1. As the acquisition of the property is dependent upon all the parties concerned coming to an agreement for the disposition of the Wyandotte Falls building at an agreed upon Fair Market Price as required by the Department of Housing and Urban Development. That is where to start. The most recent quote fair market price has been \$5,000,000. A formal commercial appraisal will be conducted per HUD requirements which could come in higher or lower than the recent quoted value.

Acquisition and Development Cost:

# Acquisition

Construction budget based on \$200/sq ft constructed for two buildings, parking spaces and landscaping: \$14,400,000

Soft Costs: based upon Low Income Housing Tax Credit funding:

Application fee	\$100,000
Legal	\$150,000
Appraisal	\$20,000
A/E	\$1,200,000
Consultant	\$50,000

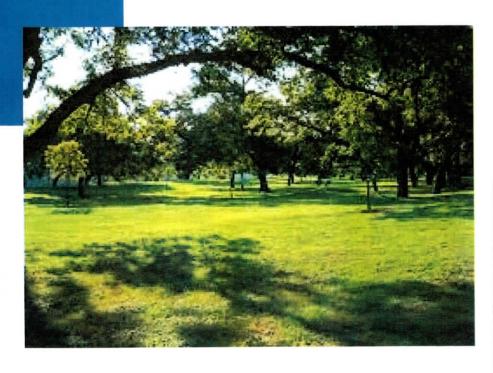
Total Cost \$15,920,000

#### Sources

Wyandotte Falls Sale \$5,000,000 Low Income Housing Tax Credits \$10,920,000

# <u>Time Line</u>: This is very tentative.

- 1. Submit Proposal to the City of Rochester Wed 8/9/23 start of process
- 2. City of Rochester review October 2023
- 3. Settle issue of WFMW March 2024
- 4. Third building decision March 2024
- 5. LIHTC Pre-Application Submission June 2024
- 6. Final LIHTC Application Submission September 2024
- 7. LIHTC Commitment November 2024
- 8. Bid Construction April 2025
- 9.. Final design and Building September 2024
- 10. Construction completion March 2026



**Green Space** 

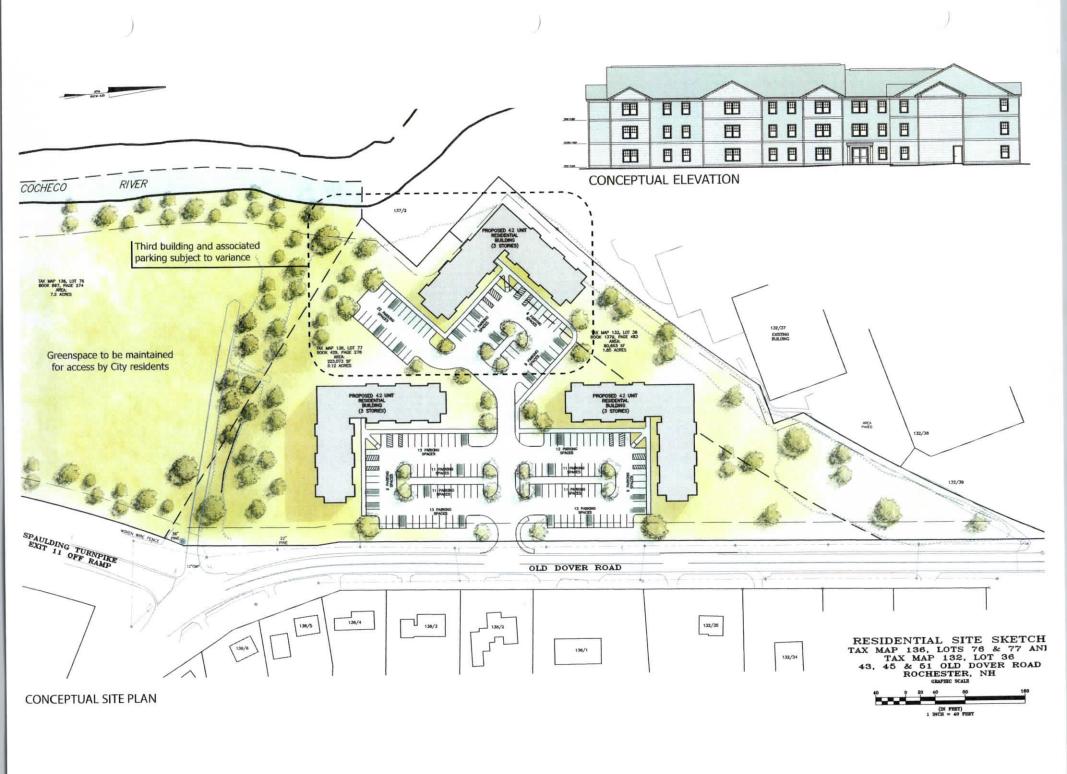
# Site Plan



# Site Plan / Green Space

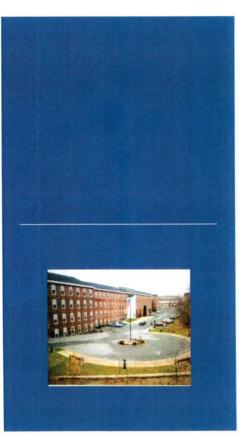
The goal of the RHA is to maximize the number of units we can develop on the site given the current density requirements. The proposal shows three buildings, but you will note the third building is optional due to a variance requirement. Each building will consist of 42 units broken down primarily of one-bedroom units. Based on the experience of the RHA, we are finding that one-bedroom units are in demand for our aging population.

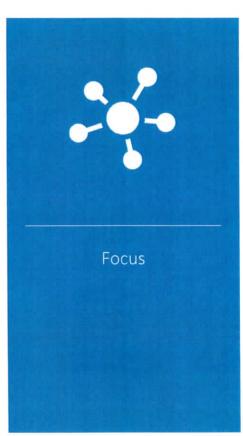
The proposed drawing shows the lower lot available for greenspace. We envision this area to be open for the tenants and citizens of Rochester to utilize. Given the proximity of the Cocheco River, adding a kayak launch so people can enjoy the river could be added. A small park with open green space for people to have picnics is something that could also be provided.



# **Relevant Information**









# **Relevant Information**

The Rochester Housing Authority continues to work diligently with the US Department of Housing and Urban Development to find ways to dispose of Wyandotte so the City may purchase the property and have control over its future use. To complete this momentous task, as stated earlier, the RHA must have suitable housing for the tenants who currently reside at Wyandotte Falls per HUD regulations.

Given the proximity to the downtown, we feel as though this property would be a great location for the new development. As many of you know, the RHA has researched sites throughout Rochester and have not found any that were suitable to provide the necessary space to develop a large enough building to relocate these residents.

Another important note to mention is the potential of a third building to add an additional 42 units of Workforce Housing to the site while keeping green space in mind. The goal for this development is to create some type of kayak launch, park or playground that can be used by the Citizens of Rochester and the residents of Van Asselt Manor.

# PROPOSAL FORM

# CONTACT INFORMATION RFP # 24-02

Legal Business Name: Housing Authority of the City of Kochester
Address: 77 Olde Farm Lane
City: Rochester State: NH Zip: 03867
Primary Contact: Stacey Price
Primary Phone: 603-332-4126 Mobile: 207-467-0192
E-mail: Staceyp@rhanh.org
•
Authorized Signatory:
Print Name and Title Stacey Price, Executive Director
Signature: Stacy Puci Date: 8/8/2023