WHAT YOU NEED TO KNOW!

Busting Myths About Rochester State of the City March 3, 2016

Karen Pollard, CEcD Economic Development Manager







Update Your Perspective

Outdated Information

Urban Legends Conflicting Data

Aggregations

Out of Context

Acronyms

Misinterpretation

Statistical Jargon

Bias

Community Profile Demographics

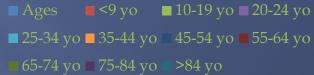
Population (2014) 29,883

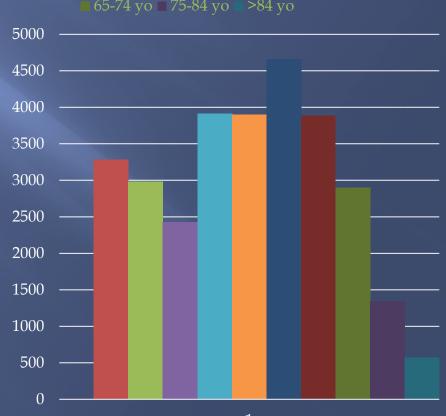
- 53.2% Female, 47.8%
 Male
- Median Age 41.5 years

Median Household Income \$48,114

- <\$20,000 17.8%</p>
- **\$20,000 \$34,999 16.0%**
- **\$35,000 \$49,999 17.6%**
- **•** \$50,000 \$74,999 19.8%
- **•** \$75,000 \$99,999 13.2%
- \$100,000 \$149,999 10.9%
- \$150,000 or more 4.5%

Age Distribution





Top Location Factors

What are the keys to Retention & Attraction?

- > Workforce
 - > Specialized education
- > Infrastructure
 - > Maintenance
- Cost of Operations
 - > Energy
- > State Tax Structure
- > Incentives
- Cost of New Facility



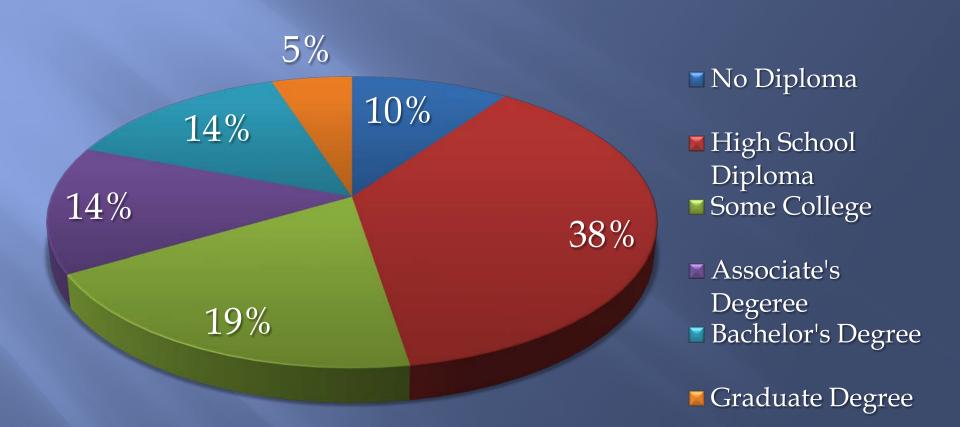
Economic Impact of Education

- Having "Some College" or an Associate's Degree will earn 50% more than High School Diploma
- Having a Bachelor's
 Degree will earn more
 than Double a High
 School Diploma

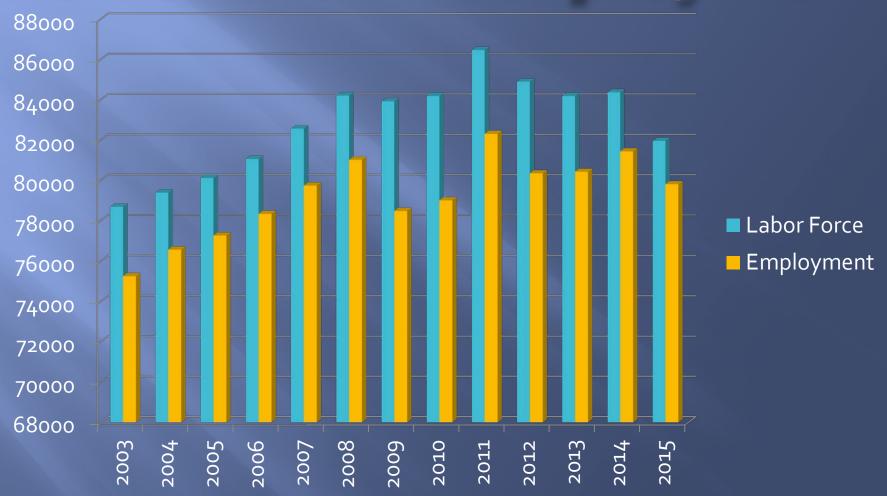


Governor Hassan's <u>65/25 Initiative</u> By 2025, 65% of all adult NH residents will have "some college"

Educational Achievement



Metro-NECTA Employment



New Hampshire Employment Security, Economic & Labor Market Information Bureau

Size of Workforce

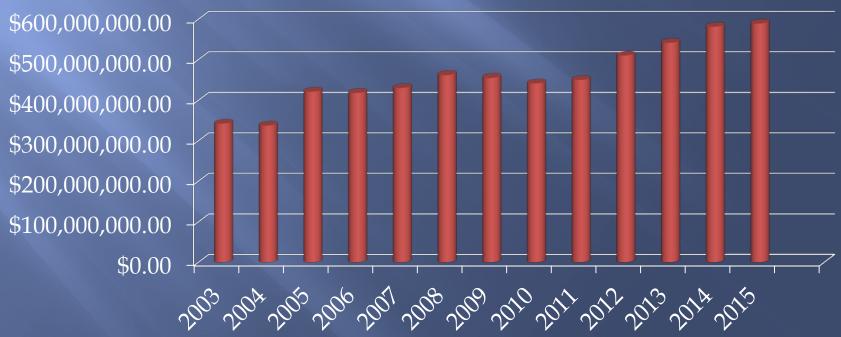


New Hampshire Employment Security, Economic & Labor Market Information Bureau

Property Values - Commercial/Industrial

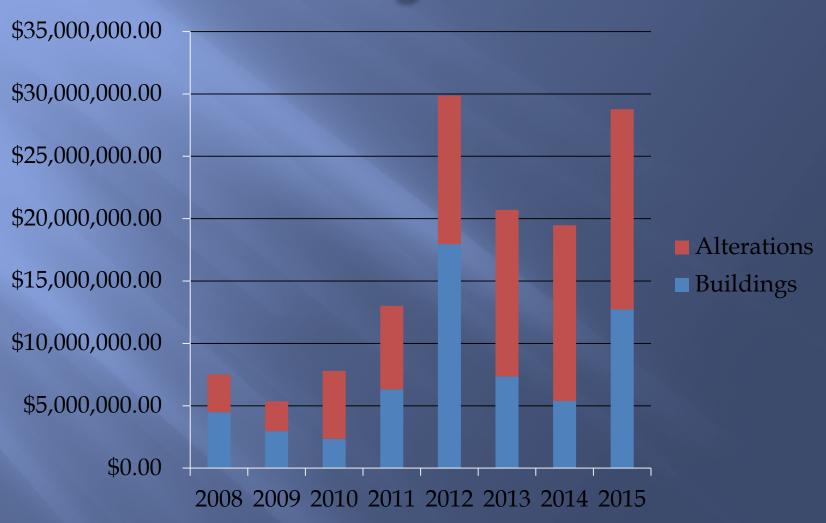
- 29.78% of 2015 Total vs. 18.56% in 2006
- \$589,468,111 in 2015 vs. \$418,628,737 in 2006
- Significant Growth in Commercial & Industrial Land & Buildings

Taxable Value

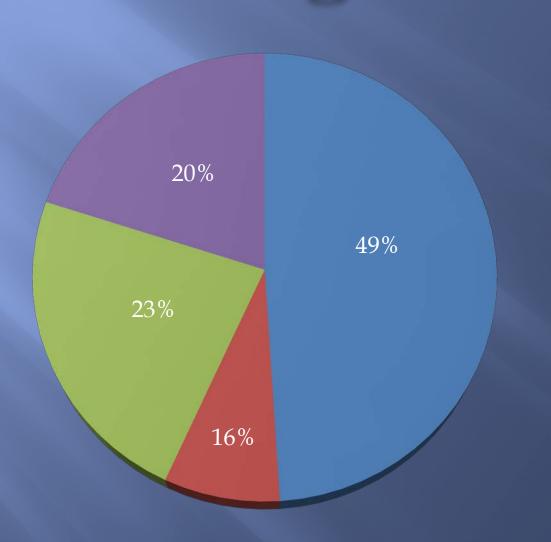


Data from Rochester MS-1

Building Permits



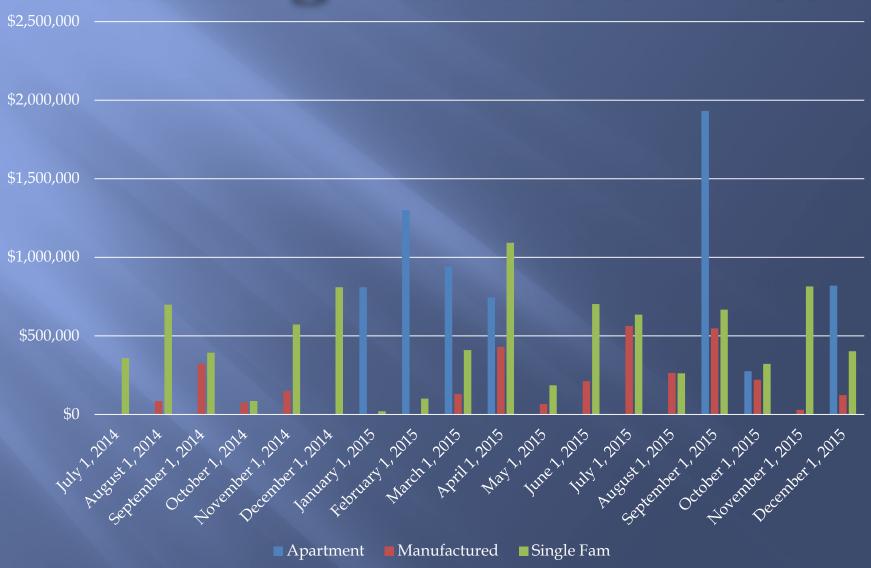
Housing Diversity



- Single
- Condos
- Multi-Fam
- Manufactured

12,515 residential units

Housing Permits (BZLS Dept)



Downtown Investment



- 812 Private Projects (Building Permits) since 2006, totaling \$10,163,339/\$23,947
- 88 during 2015, totaling \$2,107,312
- Investment Ratio: \$1/\$29.04
- Est. District Tax Revenue Increase: \$361,042
 - Not adjusted for any cumulative increases in assessed valuation or properties utilizing RSA 79:E

Downtown Attraction Targets



<u>Unique, Destination</u> <u>Businesses</u>

- Retail Stores
 - Arts to Wear
 - Jewelry
 - Artisans
 - Upscale Consignment
 - Galleries
- Restaurants & Cafes
 - Outdoor Dining
- Consumer Services
 - Fitness
 - Salons
- Finance, Insurance, Real Estate

Community Values



- We Invest in Ourselves
 - Roads, Bridges, Parks
 - Education
 - Public Safety
 - Arts & Culture
- We Care Deeply About Our Community
 - People
 - Environment
 - Partnerships
- Willing to Work Hard

What is our Civic Story?

The Atlantic - James Fallows

How are our efforts today connected to what we hope for tomorrow?

- Future in Advanced Manufacturing
- Magnet for TalentCreative Class
- Stable & Growing Financially

We Live and Work the American Dream

